

Lincoln

q1 2012 business confidence report



headlines

- February 2012 saw a new record in company closures in Lincoln when compared to any previous February.

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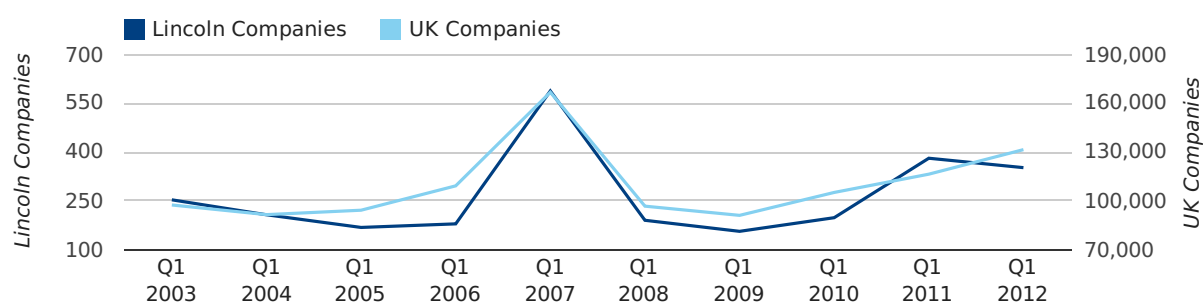
Quarterly Data (Q1 Jan-Mar 2012)

A total of 352 companies were registered in Lincoln during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 7.6% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

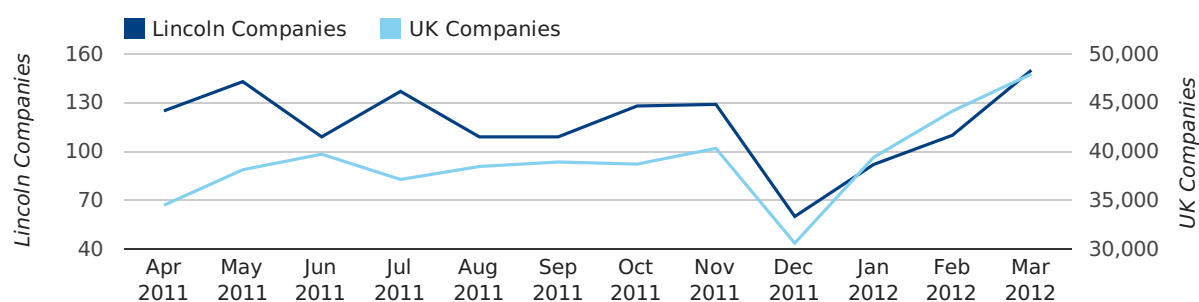
FIRST QUARTER (JAN 2012 - MAR 2012)	LINCOLN	UK
2012	352	131,491
2011	381	116,391
% CHANGE	-7.6%	13.0%
RECORD YEAR	2007 (588)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	92	110	150
NEW COMPANIES IN 2011	114	111	156
% CHANGE	-19.3%	-0.9%	-3.8%
RECORD YEAR	2011 (114)	2011 (111)	2007 (467)

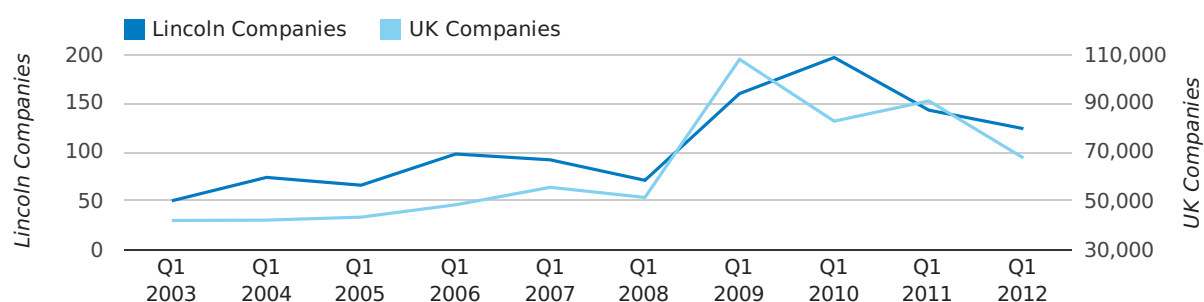
Quarterly Data (Q1 Jan-Mar 2012)

A total of 124 companies were dissolved in Lincoln during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 13.3% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	LINCOLN	UK
2012	124	67,576
2011	143	90,986
% CHANGE	-13.3%	-25.7%
RECORD YEAR	2010 (197)	2009 (108,060)

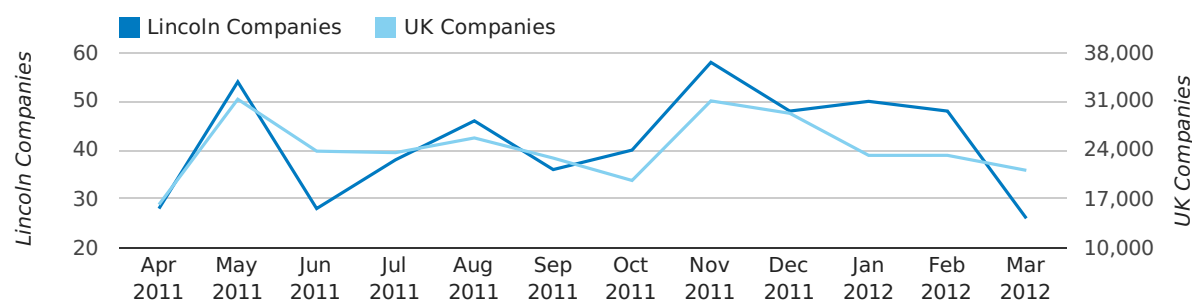
dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company closures in Lincoln when compared to any previous February.

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	50	48	26
CLOSED COMPANIES IN 2011	51	41	51
% CHANGE	-2.0%	17.1%	-49%
RECORD YEAR	2010 (111)	2012 (48)	2009 (95)

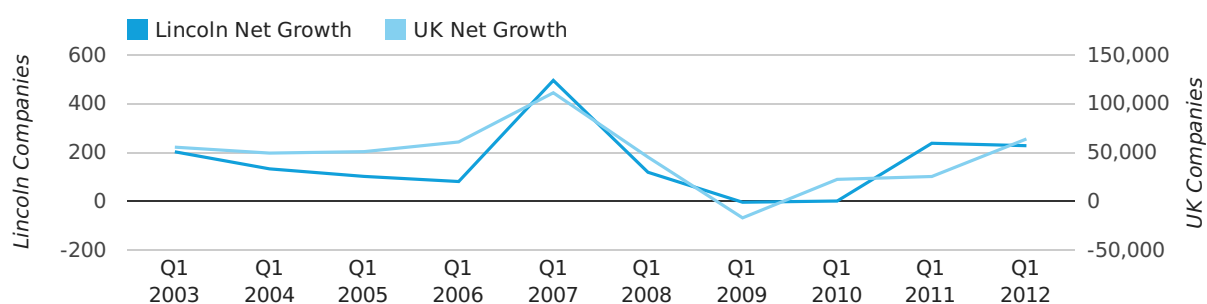
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Lincoln during the first quarter of 2012 (Jan 2012 - Mar 2012) was 228 companies.

This represents a decrease of 4.2% on the same period last year.

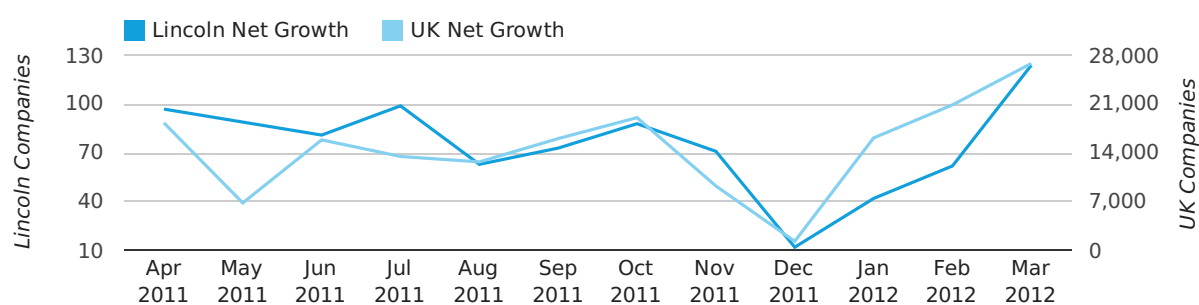
FIRST QUARTER (JAN 2012 - MAR 2012)	LINCOLN	UK
2012	228	63,915
2011	238	25,405
% CHANGE	-4.2%	151.6%
RECORD YEAR	2007 (496)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



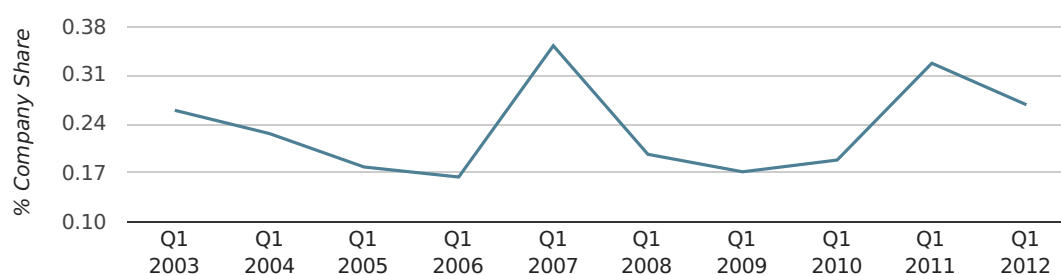
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	42	62	124
NET GROWTH IN 2011	63	70	105
% CHANGE	-33.3%	-11.4%	18.1%
RECORD YEAR	2003 (79)	2011 (70)	2007 (440)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Lincoln formed 0.3% of all UK companies.

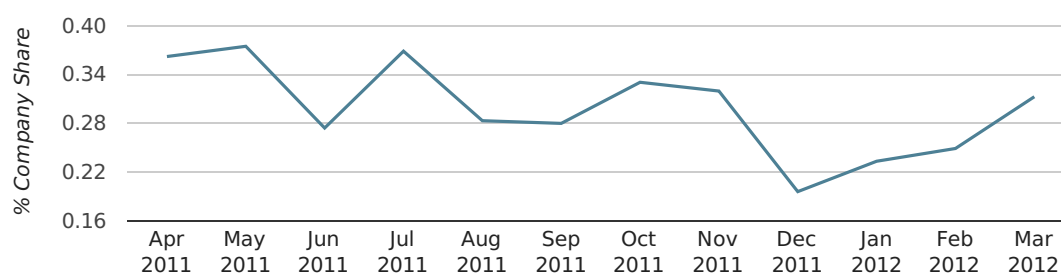
FIRST QUARTER (JAN 2012 - MAR 2012)	LINCOLN
2012	0.3%
2011	0.3%
2010	0.2%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	2007 (0.4%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.2%	0.3%
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.3%
% CHANGE	-30.8%	-15.2%	-10.0%
RECORD YEAR	1963 (0.6%)	1976 (0.6%)	2007 (0.7%)

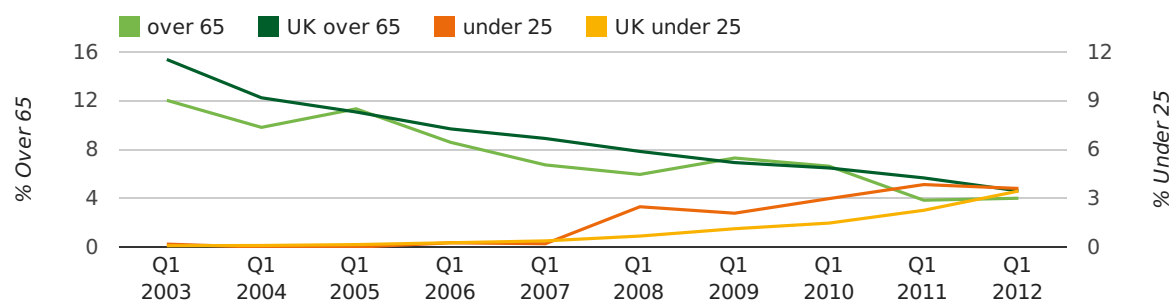
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.9.

The percentage of directors under the age of 25 was 3.6% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 3.5%.

director age by quarter

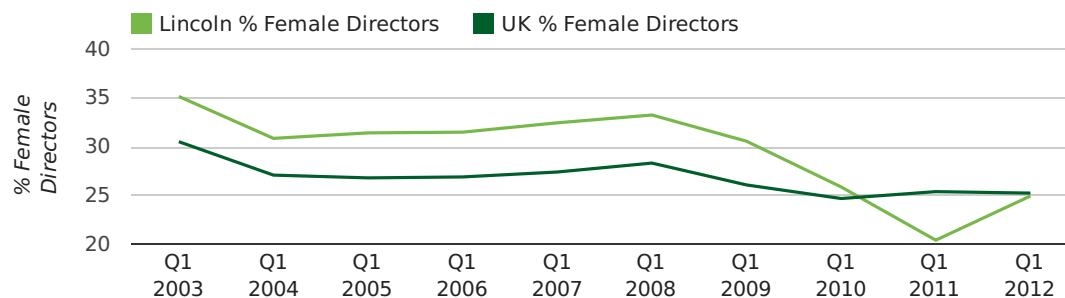


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Lincoln was in 1861 when 40.0% of all directors were female.

25.0% of all director appointments in Lincoln in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
TRANSPORT	6.31%	CONSULTING	5.07%
DRIVING	3.43%	MANAGEMENT	4.74%
LINCOLN	2.12%	CONSULTANCY	3.30%
(LINCOLN)	1.52%	PROPERTY	2.37%
D	1.46%	TRADING	2.07%
LOGISTICS	1.41%	DESIGN	1.93%
DRIVER	1.41%	ENGINEERING	1.86%
J	1.21%	ASSOCIATES	1.84%
MANAGEMENT	1.11%	CONSULTANTS	1.79%
ENGINEERING	1.01%	BUSINESS	1.73%
G	0.96%	MEDIA	1.72%
C	0.96%	CONSTRUCTION	1.72%
S	0.96%	LONDON	1.66%
M	0.96%	J	1.54%
CONSULTANCY	0.96%	INVESTMENTS	1.51%
SCHOOL	0.91%	GLOBAL	1.50%
P	0.86%	IT	1.40%
MILK	0.81%	CARE	1.34%
PROPERTY	0.76%	PROPERTIES	1.31%
DR	0.76%	ELECTRICAL	1.27%
CONSTRUCTION	0.76%	M	1.27%
K	0.71%	BUILDING	1.24%
R	0.71%	ENERGY	1.20%
PAUL	0.66%	S	1.20%
L	0.66%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	566	216,665
49410 - Freight transport by road	150	2,781
86210 - General medical practice activities	83	2,594
7487 - Other business activities	66	52,735
6024 - Freight transport by road	57	2,121
82990 - Other business support service activities not elsewhere classified	52	35,233
8512 - Medical practice activities	49	2,116
86220 - Specialists medical practice activities	38	1,845
99999 - Dormant Company	38	25,084
70229 - Management consultancy activities other than financial management	38	19,704
7414 - Business & management consultancy	23	12,113
74909 - Other professional, scientific and technical activities not elsewhere classified	22	9,892
9999 - Dormant Company	20	18,617
62020 - Information technology consultancy activities	18	14,303
43210 - Electrical installation	15	3,573
43999 - Other specialised construction activities not elsewhere classified	14	3,931
4521 - General construction & civil engineering	13	5,169
96020 - Hairdressing and other beauty treatment	12	2,798
47990 - Other retail sale not in stores, stalls or markets	12	3,129
9305 - Other service activities	12	8,818