

Lincoln

q1 2011 business confidence report



headlines

- February 2011 saw a new record in company registrations in Lincoln when compared to any previous February.
- January 2011 saw a new record in company registrations in Lincoln when compared to any previous January.
- February 2011 saw a new record in net growth in Lincoln when compared to any previous February.

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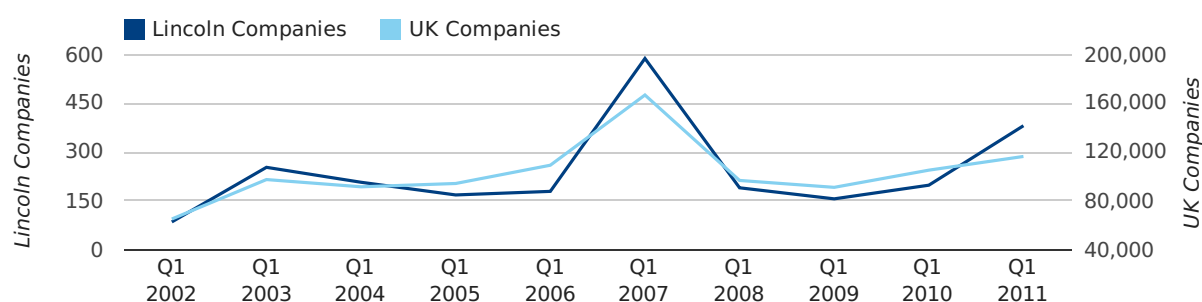
Quarterly Data (Q1 Jan-Mar 2011)

A total of 381 companies were registered in Lincoln during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 92.4% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	LINCOLN	UK
2011	381	116,391
2010	198	105,137
% CHANGE	92.4%	10.7%
RECORD YEAR	2007 (588)	2007 (166,814)

new companies by quarter

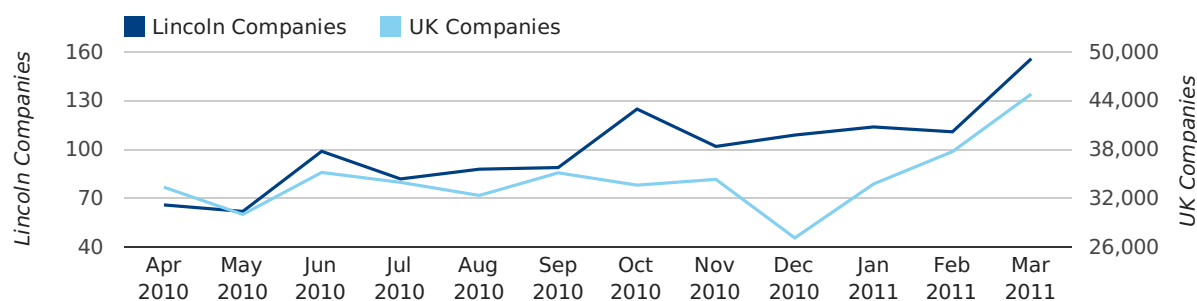


Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in company registrations in Lincoln when compared to any previous February.

January 2011 saw a new record in company registrations in Lincoln when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	114	111	156
NEW COMPANIES IN 2010	43	64	91
% CHANGE	165.1%	73.4%	71.4%
RECORD YEAR	2011 (114)	2011 (111)	2007 (467)

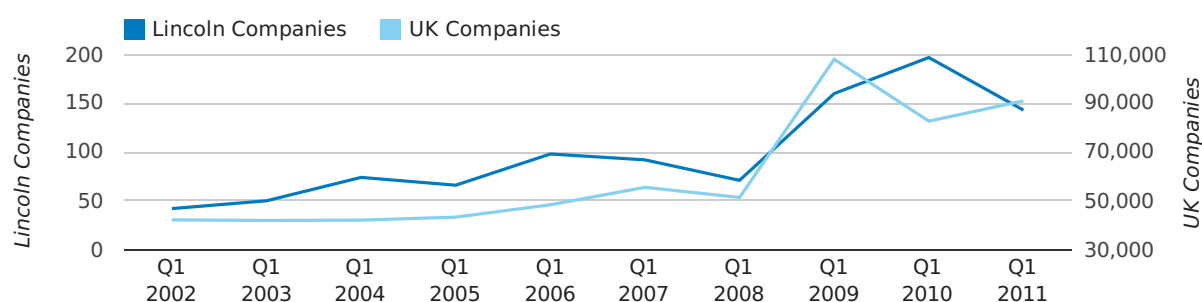
Quarterly Data (Q1 Jan-Mar 2011)

A total of 143 companies were dissolved in Lincoln during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 27.4% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

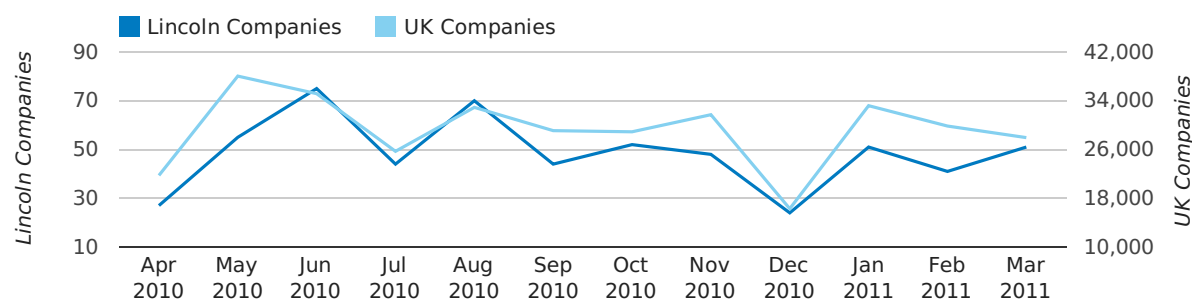
FIRST QUARTER (JAN 2011 - MAR 2011)	LINCOLN	UK
2011	143	90,986
2010	197	82,677
% CHANGE	-27.4%	10.0%
RECORD YEAR	2010 (197)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	51	41	51
CLOSED COMPANIES IN 2010	111	38	48
% CHANGE	-54.1%	7.9%	6%
RECORD YEAR	2010 (111)	2008 (43)	2009 (95)

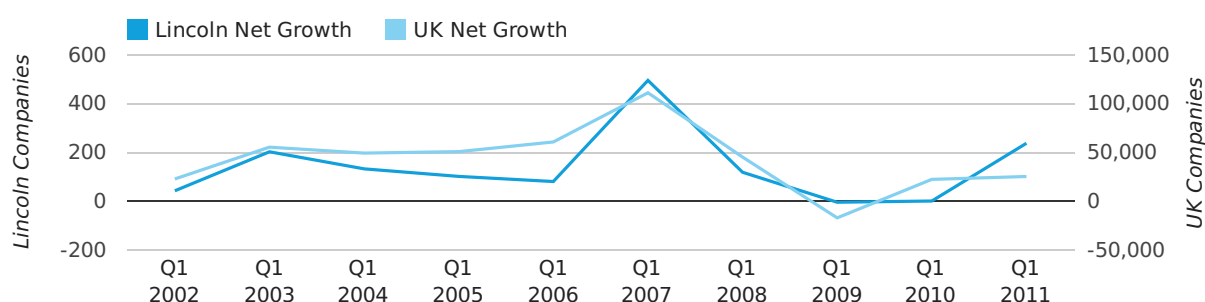
Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Lincoln during the first quarter of 2011 (Jan 2011 - Mar 2011) was 238 companies.

This represents an increase of 23,700.0% on the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	LINCOLN	UK
2011	238	25,405
2010	1	22,460
% CHANGE	23,700.0%	13.1%
RECORD YEAR	2007 (496)	2007 (111,282)

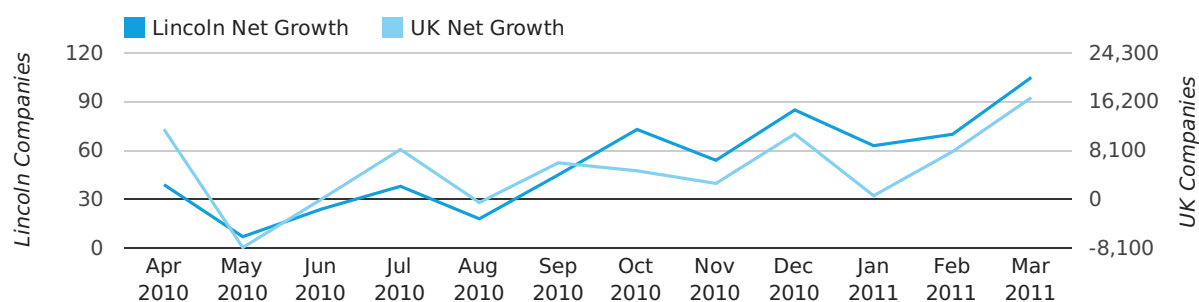
net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in net growth in Lincoln when compared to any previous February.

net growth by month



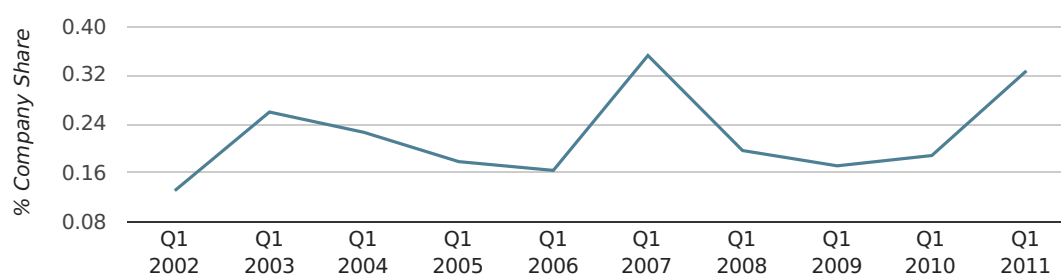
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	63	70	105
NET GROWTH IN 2010	-68	26	43
% CHANGE	-192.6%	169.2%	144.2%
RECORD YEAR	2003 (79)	2011 (70)	2007 (440)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Lincoln formed 0.3% of all UK companies.

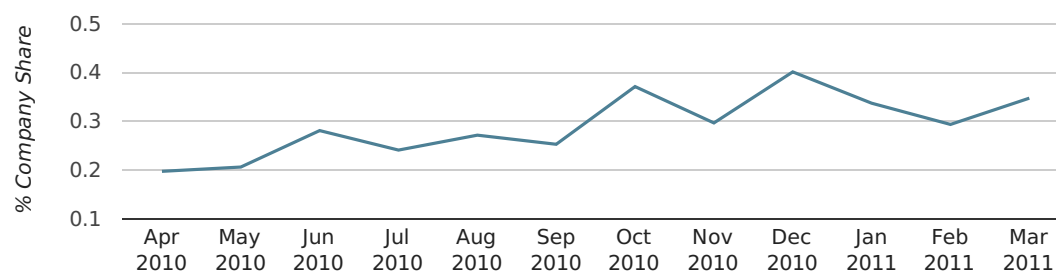
FIRST QUARTER (JAN 2011 - MAR 2011)	LINCOLN
2011	0.3%
2010	0.2%
2009	0.2%
2008	0.2%
2007	0.4%
RECORD YEAR (SINCE 1960)	2007 (0.4%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.3%
UK FORMATION SHARE IN 2010	0.1%	0.2%	0.2%
% CHANGE	128.8%	52.5%	63.5%
RECORD YEAR	1963 (0.6%)	1976 (0.6%)	2007 (0.7%)

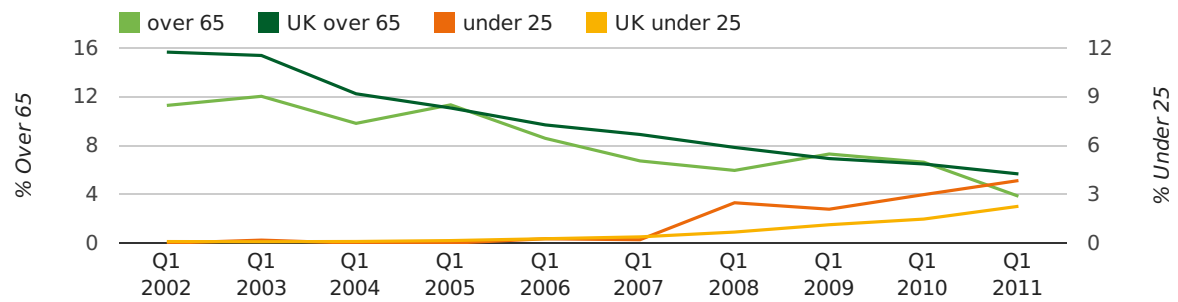
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 44.3.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 4.3%.

director age by quarter

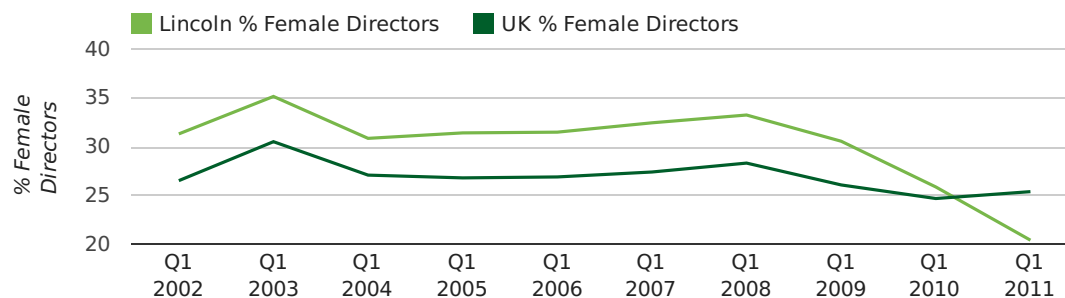


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Lincoln was in 1861 when 40.0% of all directors were female.

20.4% of all director appointments in Lincoln in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
TRANSPORT	8.06%	CONSULTING	5.04%
DRIVING	3.32%	MANAGEMENT	4.97%
HAULAGE	2.67%	CONSULTANCY	3.16%
LINCOLN	1.84%	PROPERTY	2.38%
S	1.72%	TRADING	2.10%
M	1.72%	DESIGN	1.93%
J	1.54%	ASSOCIATES	1.92%
(LINCOLN)	1.48%	BUSINESS	1.87%
LOGISTICS	1.36%	CONSTRUCTION	1.80%
R	1.30%	CONSULTANTS	1.76%
MANAGEMENT	1.24%	MEDIA	1.69%
D	1.24%	ENGINEERING	1.61%
DRIVER	1.24%	LONDON	1.60%
C	1.19%	CARE	1.45%
G	0.77%	J	1.45%
DR	0.77%	GLOBAL	1.44%
CRANES	0.77%	INVESTMENTS	1.43%
P	0.77%	IT	1.41%
ENGINEERING	0.59%	PROPERTIES	1.36%
B	0.59%	BUILDING	1.34%
CONSULTING	0.59%	M	1.30%
W	0.53%	ELECTRICAL	1.28%
MEDICAL	0.53%	S	1.24%
DAVID	0.53%	INTERNATIONAL	1.23%
JOHN	0.53%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	309	202,798
7487 - Other business activities	59	60,968
86210 - General medical practice activities	48	1,874
82990 - Other business support service activities not elsewhere classified	40	30,253
70229 - Management consultancy activities other than financial management	30	16,150
99999 - Dormant Company	28	18,336
8512 - Medical practice activities	27	1,699
9999 - Dormant Company	23	19,765
86220 - Specialists medical practice activities	21	1,120
7414 - Business & management consultancy	21	12,916
74909 - Other professional, scientific and technical activities not elsewhere classified	18	7,788
6024 - Freight transport by road	16	2,299
74990 - Non-trading company	16	8,695
96090 - Other service activities not elsewhere classified	15	10,085
7499 - Non-trading company	15	11,316
4521 - General construction & civil engineering	15	6,183
9305 - Other service activities	14	8,740
42990 - Construction of other civil engineering projects not elsewhere classified	12	1,486
70100 - Activities of head offices	12	2,849
41100 - Development of building projects	12	3,921